



PRO-BUSINESS ENVIRONMENT

Competitive Cost Structure

- Highly competitive overall cost structure
- Lower electricity costs per kilowatt hour rate for industrial sector users

Tax Incentives

- Investment Credit
- Jobs Credit
- Sales Tax Abatements
- Property Tax Abatements

Available Property

- More than 350 industrial/commercial buildings from 5,000 to over 1.5 million square feet (464 to over 139,000 square meters)
- Over 100,000 acres (40,500 hectare) of available land identified for industrial/commercial use—industrial parks, greenfield sites and reuse sites

Workforce Training

- One of the nation's most effective state-sponsored workforce training programs
- Statewide network of educational institutions dedicated to industry growth

Market Access

- Comprehensive transportation network providing easy travel and efficient shipping to destinations worldwide
- Prime location in the heart of the fast-growing U.S. South



“The success of our plant in Tuscaloosa and the vehicles that we are producing there shows it was the right decision to come to Alabama back in 1993. Without the great support from the State of Alabama, this success story would definitely not have been written.”

Dr. Dieter Zetsche - **DAIMLER**

Chairman of Daimler AG and Head of Mercedes-Benz Cars

#1- Best Business Climate

Regional cooperation, a diverse growth strategy, and world-class workforce training—reasons why Alabama has been named the state with the Best Business Climate in Business Facilities 14th Annual Rankings Report.

(July 2018)



Top State for Doing Business

Alabama ranked third overall in Area Development's annual "Top States for Doing Business" consultants survey.

(September 2018)



#1 - Top State for Manufacturing

A ranking by Global Trade Magazine put Alabama as the nation's top state for manufacturing.

(September 2018)



Leader in Employee Engagement

A Gallup survey finds that Alabama has the highest percentage of employees nationwide who are engaged in their jobs.

(February 2017)





TAX CLIMATE

- Alabama has one of the lowest tax burdens in the U.S.
- Alabama allows full deduction of Federal taxes paid from state income tax liability.

Tax	State Data
Sales Tax - General	4.00%
Local levies applicable	Yes
Abatements available	Yes
Sales Tax - Mfg. Machinery	1.50%
Local levies applicable	Yes
Abatements available	Yes
Property Tax	6.5 Mills
Assessment %	20%
Local levies applicable	Yes
Abatements available	Yes
Inventory Tax	no
Corporate Income Tax Rate*	6.5%
	yes-100%
Deductibility of Federal Taxes	*The deductibility of federal taxes results in a net effective corporate income tax rate of approximately 4.52%
Business Privilege Tax	\$.25 to \$1.75 per \$1,000 of net worth (\$15K max)
Pollution Control Exemptions	
Property Tax	Yes
Sales Tax	Yes
State Unemployment Insurance	
2018 Taxable Wage Base	\$8,000
2018 New Employer Rate %	2.70%
2018 Minimum Rate %	0.59%
2018 Maximum Rate %	6.74%
State Personal Income Tax	
Single persons, heads of families, and married persons filing separate returns	2% First \$500 of taxable income; 4% Next \$2,500 of taxable income; 5% All taxable income over \$3,000
Married persons filing a joint return	2% First \$1,000 of taxable income; 4% Next \$5,000 of taxable income; 5% All taxable income over \$6,000

Sources: Alabama Department of Revenue www.revenue.alabama.gov; Alabama Department of Labor www.labor.alabama.gov; Internal Revenue Service www.irs.gov.

ENVIRONMENTAL PERMITTING

- The Alabama Department of Environmental Management (ADEM) has authority to issue the permits required by all the major federal environmental laws. Therefore, Alabama can offer “one-stop” permitting.
- ADEM has established a Permit Coordination and Development Center (PCDC), which facilitates the permitting process by coordinating communications, conferences and other administrative functions between an applicant and ADEM.

Source: ADEM www.adem.state.al.us/



LABOR & WORKFORCE TRAINING

Workforce Statistics (Alabama Department of Labor)

September 2018 Unemployment Rate (Preliminary)	(Seasonally Adjusted)	Civilian Labor Force
Alabama	4.1%	2,207,857
United States	3.7%	161,926,000

Alabama Department of Labor www.labor.alabama.gov

Note: Estimates prepared by the Alabama Department of Labor in cooperation with the Bureau of Labor Statistics, based on a 2017 benchmark.

Employment by Industry (Alabama Department of Labor)

September 2018	Non-Adjusted (Preliminary)
Total Non-Farm Employment	2,048,000
Mining and Logging	10,100
Construction	88,800
Manufacturing	271,800
Trade, Transportation, and Utilities	377,800
Information	21,300
Financial Activities	97,600
Professional and Business Services	252,900
Educational and Health Services	244,800
Leisure and Hospitality	204,400
Other Services	94,300
Government	384,200

Alabama Department of Labor www.labor.alabama.gov

Note: Estimates prepared by the U.S. Department of Labor, Bureau of Labor Statistics. Employment numbers based on place of work. Estimates adjusted to a 2017 benchmark, based on NAICS 2017. Totals may not add due to rounding.

Population Age 25+ by Education Attainment

Alabama Statewide	%
High school graduate or Higher	84.8%
Bachelor's degree or Higher	24%

Source: U. S. Census Bureau, American Community Survey 2012-2016.

Workforce Advantages

- AIDT— one of the nation's most effective state-sponsored workforce training programs.



- A network of 24 two-year colleges offering apprenticeships and customized education programs.
- Nationally recognized engineering schools provide education and industry collaboration.

Research Universities



University of South Alabama
Mobile, AL



University of Alabama
Tuscaloosa, AL



University of Alabama at Birmingham
Birmingham, AL



Auburn University
Auburn, AL



Tuskegee University
Tuskegee, AL



University of Alabama in Huntsville
Huntsville, AL



Alabama A & M University
Huntsville, AL

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