

Alabama in fast lane: Auto output surges

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Honda's Alabama factory in Lincoln. (The Birmingham News/Joe Songer)

Alabama's annual auto production is expected to near 900,000 in the next few years, a mark that could push it into the top three automaking states in the U.S.

Currently No. 5, the state's auto industry will get a capacity boost with planned expansions at the plants operated here by Mercedes-Benz and Honda, as the automakers aim to keep pace with projected sales and make room for new additions on their assembly lines.

And Hyundai, while it hasn't announced an expansion, already has surpassed the capacity at its Montgomery factory this year, and growing demand for its vehicles should help that trend continue.

It's a notable turnaround from just two years ago, when Alabama's auto production bottomed out at just under 468,000 in the midst of the global industry downturn.

"It's significant to be No. 5 in the country, but you could potentially be looking at the position of No. 3 or No. 4 in the U.S. in automotive production, which is phenomenal given that it's happened in the last 15 years," said Steve Sewell, executive vice president of the Economic Development Partnership of Alabama and a board member for the Alabama Automotive Manufacturers Association.

Continued boosts in output by the automakers mean continued expansions for suppliers, Sewell said.

And, with the strengthening of the Southeast U.S. auto sector, including new assembly plants for Volkswagen in Tennessee and Toyota in Mississippi, there are even more opportunities for Alabama to land suppliers that build components for multiple automakers.

There also are opportunities to gain non-component suppliers, such as those that do equipment maintenance, as the Southeast's critical mass grows.

"There are potentially dozens and dozens of companies that aren't in the (Alabama) supply chain but have a capability that's extremely important to the supply chain," Sewell said.

In 1997, Mercedes built its first M-Class SUV in Tuscaloosa County, kicking off the state's auto industry. Annual output rose steadily every year after that, until peaking at 739,019 vehicles in 2007.

Last year, the industry began to rebound, as the factories ramped up production on assembly lines that had been slowed during the slump.

Alabama's 2010 auto output reached nearly 698,000, finishing behind Michigan, with 1.6 million; Ohio, 1.1 million; Indiana, 890,000; and Kentucky, 739,000, according to numbers from the Automotive News Data Center.

So far this year, the state industry has produced more than 677,000 vehicles, the data shows, meaning it should surpass last year's mark by the end of this month.

Hyundai alone produced more than 317,000 vehicles through November, already topping its announced annual capacity of 300,000 vehicles.

Demand is high for its Alabama-made Sonata sedan and Elantra compact, both fuel-efficient, economical models that have been a hit with cost-conscious buyers.

Meanwhile, demand also is rising for the luxury SUVs built by Mercedes-Benz in Alabama.

The automaker has made a series of recent announcements about additional investment and new model launches for the Vance plant, including a capacity expansion as the C-Class sedan and an unnamed fifth model join the current lineup by 2015.

Officially, the company has said it expects to increase annual capacity to more than 200,000 vehicles, up from 160,000 now.

However, Markus Schaefer, head of the company's Alabama operations, said in an August speech that annual capacity could move to as many as 250,000 vehicles.

Last week, Automotive News Europe reported that part of the capacity boost could come as early as next year. The trade journal said Mercedes plans to add a third shift at the Alabama factory and boost its 2012 output to 185,900.

Meanwhile, Honda has struggled with production issues this year, following two natural disasters -- the earthquake and tsunami in Japan and flooding in Thailand -- that damaged supplier operations and caused a parts shortage.

As a result, the company's Lincoln plant, along with other facilities in North America, were forced to scale back production.

But officials call the slowdowns temporary setbacks that aren't affecting Honda's plans. Last month, the automaker said it would raise annual capacity at the Alabama plant to 340,000, up from 300,000.

The move will help accommodate a new addition to the assembly lines. Production of the Acura MDX SUV is moving from Canada to Alabama in 2013, joining the Honda Odyssey minivan, Pilot SUV and Ridgeline pickup in Lincoln.

Across the industry, automakers are recovering from the global sales slump of 2008 and 2009, although they have a long way to go before returning to the heady days of past decades.

For 2011, North American auto production is on track for 12.9 million vehicles, up nearly 9 percent from 2010, according to LMC Automotive, the former automotive forecasting arm of J.D. Power and Associates.

However, that's still well below the 15 million to 17 million annual auto production levels seen from the mid-1990s to the mid-2000s.

As Alabama's auto output grows and recruiting opportunities increase, the state's economic developers also must stay focused on workforce development in the industry, Sewell said.

"That's a challenge that we have to keep our eye on, as economic developers and as a state," he said. "We can't just be focused on which companies we're going to attract. We have to be focused on what we're going to do to support the continued success of the industry."

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